

City of Portsmouth

RFP#32-19	Embree Elevator	Stanley Elevator Company, Inc.	Thysssenkrupp Elevator
May 23,2019 at 12:00 p.m.	227 Garfield Ave.	PO Box 843	15 Pleasant Hill Rd., Ste 102
	Woburn, MA 01801	Nashua, NH 03061	Scarborough, ME 04074
	P: 617-666-1000	P: 800-258-1016	P: 207-303-7809
	F: 617-628-2504	F: 603-883-9242	F: 207-883-8851
	Attn: Gary Sawyer	Attn: Michael Sugrue -Sales	C: 207-332-3680
	gary@embreeelevator.com	msugrue@stanleyelevator.com	Attn: Patrick Bergin
			Patrick.Gergin@thyssenkrupp.com
Elevator/Lift Monthly Price			
High/Hanover Parking	\$ 180.00	\$ 185.00	\$ 135.00
Portsmouth Public Library	\$ 180.00	\$ 185.00	\$ 135.00
City Municipal Complex	\$ 695.00	\$ 648.00	\$ 595.00
Public Works Department	\$ 180.00	\$ 185.00	\$ 135.00
Spinnaker Point Recreation Center	\$ 180.00	\$ 185.00	\$ 135.00
Portsmouth High School	\$ 525.00	\$ 463.00	\$ 340.00
Little Harbour School	\$ 650.00	\$ 370.00	\$ 345.00
Portsmouth Middle School	\$ 180.00	\$ 185.00	\$ 135.00
Dondero Elementary School	\$ 180.00	\$ 185.00	\$ 70.00
Fire Station II - Lafayette Rd.	\$ 180.00	\$ 185.00	\$ 175.00
Foundry Place Parking Garage (beginning 11/1/19)	\$ 360.00	\$ 370.00	\$ 350.00
Total (Monthly)	\$ 3,490.00	\$ 3,146.00	\$ 2,550.00
TOTAL			
Hourly Rates			
Straight Time Hourly Rate/Mechanic	\$ 214.00	\$ 268.00	\$ 220.00
Time and One Half Rate/Mechanic	\$ 271.00	\$ 458.00	\$ 330.00
Double Time Rate including	\$ 271.00	\$ 536.00	\$ 440.00
Total Hourly Rates	\$ 756.00	\$ 1,262.00	\$ 990.00
Material Markup:	5%	30%	15%
Copy to: John Bohenko, City Manager			
Judie Belanger, Finance Director			
Peter Rice, Public Works Director			
Joseph Almeida, Facilities Manager			
Todd Germaine, Fire Chief			
James Dumont, General Foreman			
Steve Bartlett, School Administrator			
Ken Linchey, School Department			
Lori MacGinnis, Purchasing Coordinator			

Kone Elevators Escalators	Otis Elevator Company
81 County Road, Suite 20	915 Holt Avenue #5
Westbrook, ME 04092	Manchester, NH 03109
P: 207-839-3200 X11106	P: 603-610-248-3726
M: 207-749-6425	Kelly: Cell: 603-391-8816
F: 207-761-0553	Attn: Frank Edmunds
Attn: Michelle Plumley, Sr. Sales	Attn: Kelly Chiron Doran/Acct. Mngr
michelle.plumley@kone.com	frank.edmunds@otis.com
	kelly.chiron@otis.com
\$ 115.00	\$ 127.50
\$ 115.00	\$ 127.50
\$ 497.00	\$ 510.00
\$ 115.00	\$ 127.50
\$ 115.00	\$ 127.50
\$ 265.00	\$ 382.50
\$ 235.00	\$ 457.50
\$ 115.00	\$ 127.00
\$ 35.00	\$ 127.50
\$ 155.00	\$ 127.50
\$ 310.00	\$ 255.00
\$ 2,072.00	\$ 2,497.00
\$ 213.00	\$ 275.00
\$ 275.00	\$ 357.50
\$ 315.00	\$ 412.50
\$ 803.00	\$ 1,045.00
20%	25%
AWARDED	