

**BID # 07-25 City of Portsmouth Wayfinding Signs Phase 4**  
**September 26, 2024 @ 2:00 p.m.**

**Blink Marketing Inc. DBA BlinkSigns**  
 1925 St. Clair Ave. NE  
 Cleveland, OH 44114  
 Lauren Sweet  
[blinks@blinksigns.com](mailto:blinks@blinksigns.com)  
 216-503-2568

**Serigraphics Sign**  
 2401 Nevada Ave. N  
 Minneapolis MN 55427  
 Oliver Francies  
[oliverf@serigraphicssign.com](mailto:oliverf@serigraphicssign.com)  
 612-431-7038

**Forge Signworks, LLC**  
 69 Megill Road  
 Farmingdale, NH 07727  
 Clara Wasshem  
[myoung@forge-signworks.com](mailto:myoung@forge-signworks.com)  
 732-751-1818

**PHASE 4A**

ITEM NO. & DESCRIPTION	EST. QTY.	UNIT PRICE IN FIGURES	ITEM TOTAL IN FIGURES
PED.1 Requires excavation, footer and restoration of existing surface. SURFACE GRASS	6	\$6,694.00	\$40,164.00
PED.1 Requires excavation, footer and restoration of existing surface. SURFACE BRICK	5	\$6,694.00	\$33,470.00
PED.2.1 Requires pole strap attachment on existing lamp post.	19	\$1,035.00	\$19,665.00
PED.2.2 Requires pole strap attachment on existing lamp post.	9	\$1,035.00	\$9,315.00
Portsmouth Uniformed Police Officer (Allowance)	1 (*)	\$7,500.00	\$7,500.00
Flaggers (Allowance)	1 (*)	\$2,500.00	\$2,500.00

EST. QTY.	UNIT PRICE IN FIGURES	ITEM TOTAL IN FIGURES
6	\$9,524.05	\$57,144.30
5	\$11,424.05	\$57,120.25
19	\$1,625.05	\$30,875.95
9	\$3,102.50	\$27,918.45
1 (*)	\$7,500.00	\$7,500.00
1 (*)	\$2,500.00	\$2,500.00

EST. QTY.	UNIT PRICE IN FIGURES	ITEM TOTAL IN FIGURES
6	\$5,640.00	\$33,840.00
5	\$5,640.00	\$28,200.00
19	\$1,680.00	\$31,920.00
9	\$3,300.00	\$29,700.00
1 (*)	\$7,500.00	\$7,500.00
1 (*)	\$2,500.00	\$2,500.00

(\*) Undetermined quantity, will be based on need.

**(PHASE 4-A) AWARDED BLINK**

TOTAL FOR PROJECT AND BASIS OF AWARD:

\$112,614.00

\$183,058.95

\$133,660.00

**(PHASE 4-B) ALL BIDS REJECTED**

Note: If Unit Quantity is ZERO, please provide a unit cost estimate for potential future change orders. Owner understands that unit price may change based on quantities.

VDIR.1 Requires excavation, footer and restoration of existing surface. SURFACE GRASS	2	\$7,976.00	\$15,952.00
VDIR.2 Requires excavation, footer and restoration of existing surface. SURFACE GRASS	3	\$8,706.00	\$26,118.00
VDIR.3 Requires excavation, footer and restoration of existing surface. SURFACE GRASS	3	\$9,647.00	\$28,941.00
Portsmouth Uniformed Police Officer (Allowance)	1 (*)	\$7,500.00	\$7,500.00
Flaggers (Allowance)	1 (*)	\$2,500.00	\$2,500.00

2	\$12,055.50	\$24,110.10
3	\$13,909.05	\$41,757.15
3	\$14,111.05	\$42,333.15
1 (*)	\$7,500.00	\$7,500.00
1 (*)	\$2,500.00	\$2,500.00

2	\$5,700.00	\$11,400.00
3	\$6,100.00	\$18,300.00
3	\$6,850.00	\$20,550.00
1 (*)	\$7,500.00	\$7,500.00
1 (*)	\$2,500.00	\$2,500.00

(\*) Undetermined quantity, will be based on need.

TOTAL FOR PROJECT AND BASIS OF AWARD:

\$81,011.00

\$118,200.40

\$60,250.00

**ADDITIONAL SIGNAGE**

This signage is not currently planned as part of this phase, but is being requested for potential future change orders. Owner understands that unit price may change based on quantities. These items should not be included in the above Total.

ITEM NO. & DESCRIPTION	EST. QTY.	UNIT PRICE IN FIGURES	ITEM TOTAL IN FIGURES
TRAIL.1.2 Requires excavation, footer and restoration of existing surface. SURFACE GRASS	1	\$2,824.00	\$2,824.00

EST. QTY.	UNIT PRICE IN FIGURES	ITEM TOTAL IN FIGURES
1	\$4,500.00	\$4,500.00

EST. QTY.	UNIT PRICE IN FIGURES	ITEM TOTAL IN FIGURES
1	\$4,300.00	\$4,300.00

Karen Conard, City Manager  
 Suzanne M. Woodland, Deputy City Manager/Regulatory Counsel  
 Nathan D. Lunney, Deputy City Manager, Finance & Administration  
 Peter Britz, Director Planning & Sustainability  
 Jillian Harris, Principle Planner  
 Elefleria Primpas, Procurement Coordinator