1. Do you prefer the cost proposal in Excel? Yes

2. In clarification – do you require our submission to include cost data in both the Project Narrative and the cost proposal? Just the Cost Proposal
   a. We will of course comply, but wanted to be sure we are on the compliant path forward – Thank you

3. There are two dates mentioned in this RFP as “Due Dates”, one is the 20th of March and then again a Due Date of March 10th. - Can you please clarify for my team prior to the official question date? March 20, 2019

4. Could you please confirm if this is a new RFP? If not, please share the incumbent vendors. Yes

5. What budget is allocated to this or the past spending for this contract? $350,000.00

6. How many awards does the City plan to make? Could be multiple vendors

7. What is the estimated budget for this contract? Annually

8. Can you name those vendor(s) who currently providing the services? Neoscope

9. What was the historical spend? ~$250,000

10. Estimated FTE’s required under this contract? No specific requirement; for the purposes of on-site support (Task 4), please provide a scalable cost for service (e.g. 1 FTE = $__). Historically, 1+ FTE has been required to satisfy the scope of work.