## **INVITATION FOR PROPOSAL**

The City of Portsmouth, New Hampshire is seeking proposals for the supply of electrical power. <u>Sealed</u> Proposals <u>plainly marked</u> "Electrical Power Supply RFP # 38-13" on the outside of the mailing envelope, addressed to the City of Portsmouth Purchasing Department, 1 Junkins Avenue, Portsmouth, New Hampshire 03801 will be accepted until Wednesday, April 10, 2013 at 2:00 p.m.

The City of Portsmouth is requesting qualifications and fixed price information from interested vendors for the City's purchase of electrical power to be used at all municipal buildings. Selected vendor will be expected to supply electric power for the period of May 1, 2013 through April 30, 2014.

Proposal specifications may be obtained from the City's web site at <a href="www.cityofportsmouth.com">www.cityofportsmouth.com</a>. Addenda to this proposal, if any, including written answers to questions, will be posted on the City of Portsmouth website under the project heading.

The City of Portsmouth reserves the right to reject any or all proposals, to waive technical or legal deficiencies, and to accept any proposal that it may deem to be in the best interest of the City and to negotiate the terms and conditions of any proposal leading to execution of an Agreement for Services.

Questions may be directed to the Director of Public Works, in writing, at sparkinson@cityofportsmouth.com. Questions will be accepted, until 4:00pm Wednesday, April 10, 2013.

## **GENERAL INFORMATION:**

The City of Portsmouth is requesting fixed price information for the purchase of electrical power to be used at all City of Portsmouth buildings. The term period shall be from May 1, 2013 through April 30, 2014. A listing of all buildings with locations and actual yearly usages is included in the attached Specifications.

Vendors making proposals must respond in writing to all requirements of this Request for Proposal (RFP). Responses should reflect detailed considerations of the issues and opportunities presented by this specific project. Any additional information or tasks that are felt to be relevant by the responding firm should be included together with the submittal requirements.

Addenda to this proposal, if any, including written answers to questions, will be posted on the City of Portsmouth website at <a href="http://www.cityofportsmouth.com/finance/purchasing.htm">http://www.cityofportsmouth.com/finance/purchasing.htm</a> under the project heading. Addenda and updates will <a href="NOT">NOT</a> be sent directly to firms. Vendors submitting a proposal should check the web site daily for addenda and updates after the release date. Firms should print out, sign and return addenda with the proposal. Failure to do so may result in disqualification.

Questions may be directed to the Director of Public Works at 427-1530.

Vendors are required to hold their proposals open for five (5) business days following the proposal due date. An award will be made by the City of Portsmouth by May 1 with an Agreement for Services to be signed as soon as reasonable to lock in a rate.

Vendors must be licensed to market electrical power in the State of New Hampshire, and provide documentation.

# **SUBMITTAL REQUIREMENTS:**

Vendors are required to submit two (2) copies of the proposal package. The following shall be included as part of the proposal package:

- 1. Transmittal letter providing vendor company summary of qualifications and contact information.
- 2. A description of the vendor's overall capability, resources and assurance that it can meet its commitment to successfully provide these services.
- 3. References: Submit references for three (3) major municipal or commercial customers and their aggregate dollar value of such contracts with which they have supplied the electrical power during the past two (2) years. Include contract name, company name, address and telephone number.
- 4. Specifications and Requirements Documents initialed at the bottom of each page.
- 5. Completed and signed Proposal Form.
- 6. Completed and signed W-9 (Tax Form).
- 7. State of NH License to market electrical power.
- 8. Proposed Agreement for Services.
- 9. Such other documentation regarding programs and features as vendor deems helpful to the City's evaluation. For example, does your program offer opportunities in the Forward Capacity Market?

Failure to include the above referenced items at the time of proposal submittal will automatically <u>disqualify</u> vendor.

## **EVALUATION CRITERIA:**

Proposals will be evaluated based on the following:

- Vendor qualifications and capabilities.
- Vendor responsiveness, price structure, supplier financial viability, and experience and market presence.
- Programs and features of Vendor that may make it unique or better than others.
- Price
- Proposed Agreement for Services

No Proposal will be considered unless the company submitting the Proposal has been engaged in business for a minimum of twenty-four (24) months.

# **PRICE PROPOSAL FORM:**

May 1, 2013 through April 30, 2014- Fixed Price for each- Unit of Measure:	
Price in Words:	
Name of Company	
Signature of Authorized Representative:	
Please Print Representative's Name:	
Please indicate number of years as an established company:	
Address:	
Email Address:	
Phone Number:	

# **RESERVATION OF RIGHTS:**

The City reserves the right to undertake such investigation as it deems necessary to evaluate the qualifications of the vendor and to evaluate the proposal submitted. Vendors may be requested to execute releases for information. Failure to provide a release upon request will result in disqualification.

The City of Portsmouth reserves the right to reject any or all proposals, to waive technical or legal deficiencies, and to accept any proposal that it may deem to be in the best interest of the City and to negotiate the terms and conditions of any proposal.

# **SPECIFICATIONS:**

The City of Portsmouth has approximately 128 metered facilities that consume electrical power with a total of approximately 11.2M kWh in 2012 and 10.8M kWh in 2011.

Account Holder	Type	Accounts/Meters	Year 2012	Year 2011	Year 2010
DPW	Sewer	23	Incomplete	2,640,719	3,227,956
DPW	Water	14	2,318,051	2,065,869	2,081,112
DPW	Traffic and Street Lights	66	971,782	1,009,236	Incomplete
DPW	Buildings	10	1,211,529	1,056,095	1,417,697
Library	Buildings	1	565,400	418,400	499,086
School Dept	Buildings	14	2,374,200	2,401,642	2,257,066
Fire Dept	Buildings	4	237,532	229,526	Incomplete
Parking	Garage	2	269,484	275,253	396,393
Recreation	Buildings	10	724,125	Incomplete	Incomplete

Initial and return with proposal page	ckage:
---------------------------------------	--------

#### **REQUIREMENTS OF AGREEMENT FOR SERVICES:**

#### 1. Term of Contract

The term of the contract for this proposal will be May 1, 2013 to April 30, 2014.

#### 2. Invoices

A separate invoice for the 128 meters/locations will be sent to the Addressors, indicated below. The successful Vendor will provide monthly invoices with the total of kilowatt-hours of electrical power delivered for that month.

## Sewer Division, Water Division, Parking Division, Department of Public Works

Public Works 680 Peverly Hill Road Portsmouth, NH 03801

## **School Department and Recreation Department**

1 Junkins Ave Portsmouth, NH 03801

#### **Fire Department**

170 Court Street Portsmouth, NH 03801

### Library

175 Parrott Ave Portsmouth, NH 03801

### 3. Electrical Power Undelivered During Term of Contract

The quantity of electrical power which is the subject of this proposal is based on the estimated and projected needs of the City of Portsmouth. The estimate is in good faith but vendors must be prepared to accept that weather conditions, or other factors, could increase or decrease the amount of power actually consumed to a level above or below the estimated quantity.

#### 4. <u>Electrical Power Requirements in Excess of Contracted Amount</u>

In the event that the total amount of electrical power set forth in the Agreement for Services is delivered prior to the end of the contract term of April 30, 2014, immediate notice by phone shall be given by the vendor to the City of Portsmouth. Normal electrical power deliveries shall continue unless written notice to the contrary is given to the successful Vendor. The price of the electrical power delivered over and above any amount set estimated or set shall be negotiated as part of the Agreement of Services.

T '.' 1	1	4	1	<b>T</b>	I TO 1	
Initial	วทศ	refurn	with	Pronocal	I Hackage.	
шшаі	anu	ICIUIII	willi	TTUUUSai	l Package:	

## 5. Assignment

The successful Vendor shall not assign the contract without receiving prior express written agreement.

#### 6. Indemnification

The successful Vendor shall indemnify, defend, and hold harmless against all claims for loss, damage, cost, and injury of any kind to property and persons, including death, resulting from, or arising out of, or occurring in connection with, the performance of the contract by the successful Vendor, its officers, agents, or employees.

## 7. Breach of Contract

Failure to adhere to and comply with any of the conditions of the Agreement for Services and specifications of this RFP will result in cancellation of the Agreement upon written notice. In the event of cancellation of the Agreement and the necessity to negotiate a new Agreement for electrical power with another supplier, the Vendor will be responsible for making whole the City of Portsmouth for its loss, damages and costs incurred.

# 8. Year End Reporting

A cost saving analysis at the end of the contract year is required as part of the Agreement for Services.

Attachment – List of accounts	
Initial and return with Proposal Package:	

## City of Portsmouth Energy Accounts (Electricity)

	Fire Department				
E1 E2 E3 E4	Building Station 1 Station 3 Redundant Backup System Station 2 Public Works	Account # 56041475062 56693041071 56199941022 56404935017	PSNH Street Address 170 Court Street 127 International Drive Peverly Hill Road 3000 Lafayette Road	Actual Physical Location Basement of Building Front of Bulding, Left Side On a Meter Board Near the Cell Tower Back of Building, Right Side	Meter # S59146603 S40459898 G20518959 S39223561
E5 E6 E7 E8 E9 E10 E11 E12	Public Works  Building  Public Works 1  Public Works 2  Public Works 3  Public Works 4  Public Works 5  Public Works 6  Public Works 7  Public Works 8	Account # 56807790001 56807790001 56807790001 56807790001 56807790001 56402641070/93199-36009 56550551063 80-00-69506-1-4/02830-6600	680 Peverly Hill Road	Actual Physical Location Old Storage Shed, Meter found on Board in Rock Street Park Across from Shed In back of parking lot near South Street Attached to the North Church At the Dam off of South Street & Marcy Street In a hidden courtyard behind the Hanover Street Parking Lot Front of Building Recycling Shed in Back of the Property Attached to a pole near the police department parking lot	Meter # G15825579 S59848342 G56882188 G23681889 W65505626 S89164658 S36498190 G59806681
E13	Library  Building Library 1  Recreation	<b>Account #</b> 13555-87004	PSNH Street Address Parrott Avenue	Actual Physical Location Front of Library, right of entrance	<b>Meter #</b> G35815752
E14 E15 E16 E17 E18 E19 E20 E21 E22 E23	Building Recreation 1 Recreation 2 Recreation 3 Recreation 4 Recreation 5 Recreation 6 Recreation 7 Recreation 8 Recreation 9 Recreation 10	Account # 56341451094 56365051077 56699301099 56987451085 56997611025 56274431063 56137431045 56356041061 56630190072/15613-34004 56126341080	PSNH Street Address Parrott Avenue Peirce Island Peirce Island 3 Peirce Island Rockland Street Rockland Street 161 Rockland Street 135 Daniel Street 30 Spinnaker Way Dodge Avenue	Actual Physical Location On Scoreboard south of Parrott Avenue and Library Pole at Shoreline of Peirce Island, directly south of indoor pool Pole at Shoreline of Peirce Island, directly south of indoor pool Peirce Boat Launch Shed South of Elywn & Rockland Underneath Bleachers on Leary Field Pole near south side of the Tennis Courts & Elwyn Inside the electrical room in basement At the front of the building on the right side NW side of Dodge Avenue & Greenland road, used in winter for lights & ice skating	Meter # D94317738 G63771128 W01619180 G90888076 D82450778 G84111238 G91375174 S40993355 S36498310 G98069326

## **Parking Garage**

E24 E25	<b>Building</b> High-Hanover Garage High-Hanover Garage 2	Account # 56807790001/41441-23002 56946551041	PSNH Street Address Hanover Street Hanover Street	Actual Physical Location In front entry of garage off of Hanover, in a gated area next to the gas meter Inside the garage, near the back exit and stairwell	<b>Meter #</b> S40993312 G94445722
	Sewer Department				
E26 E27 E28 E29 E30 E31 E32 E33 E34 E35 E36 E37 E38 E39 E40 E41 E42 E43 E44 E45 E46 E47	Sewer 1 Sewer 2 Sewer 3 Sewer 4 Sewer 5 Sewer 7 Sewer 8 Sewer 9 Sewer 10 Sewer 11 Sewer 12 Sewer 13 Sewer 15 Sewer 15 Sewer 16 Sewer 17 - Griffin Park Sewer 18 Sewer 19 Sewer 20 Sewer 21 Sewer 21 Sewer 22 Sewer 23 Sewer 23	Account # 56749051025 56002631083 56002631083 8000695-10-2-6 56002631083 56002631083 56002631083 56101541050 56002631083	0200 Peirce Island	Actual Physical Location Lift Station at Bracket/Clough Rd, Near Little Harbour School Mini Lift Station at End of Northwest Street Mini Lift Station at End of Marsh Lane Mini Lift Station at End of Mill Pond Way, Near Front of Private Home Station at Corner of Market and Deer Street, Meter is Locked Behind Gates in Back Lift Station in back of Atlantic Heights, Meter is on back of building Leslie Lift Station, near Market Street & Albacore Park Station in back of private home in Tucker's Cove, near Rye & New Castle line Lift Station across from National Wrecker on West Road Lift Station across from Great Bay Spa & Sauna Lift Station south of business complex Woodlands Lift Station 2 - off TJ Gamester 7 FW Hartford Woodlands Lift Station 1 - In Back of Housing Development on FW Hartford Drive Ryeline Lift Station behind Great Bay Limousine Lift Station near Shopping Center Entrance Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Station, Follow Road to the End in the Middle of the Shopping Center Inside Griffin Park Lift Stati	Meter # D58356482 36499791 W76000051 W75711419 G45209547 D92517690 G41205788 G45207736 W01726938 G23610503 G79124933 G91375172 G93146024 W01646758 W01469262 S16240737 nte S32203483 G50737158 S37455624 D82658449 G28124996 G35897201 G28477095
	Matau Danautwant			•	
	Water Department				
E49 E50 E51 E52 E53 E54 E55 E56 E57 E58 E59 E60 E61 E62	Building Water 1 Water 2 Water 3 Water 4 Water 5 Water 6 Water 7 Water 8 Water 9 Water 10 Water 11 Water 12 Water 13 Water 14	Account # 56970201083 56700241060 56503241028 56054201041 56347980013 56739041028 56696551035 56311141089 56540141025 56100241066 73270-62007/56541841011 56368351060 56442711016 78984-32004/8000661-01-2-	Northwood Road Post Road Greenland	Actual Physical Location Bellamy Resevoir, Near Dams & Waterfalls on Mill Hill Road Spinney Road Tank Constitution Tank Collins Well - Near abandoned building Greenland Well - on Griffin Road Pease Treatment Plant Grafton Well Hobbs Hill Tank (Pinecrest off of Oak) Smith Well PRV at Sherburne Road & Witmer South US16/Spaulding Turnpike, Exit Across from WalMart on Southside Northwood PRV Greenland Well Madbury Treatment Plant, On Back Gate of the Plant on a Telephone Pole	Meter # S30259827 S87003169 G23681894 D84920753 G36470940 G21129724 D90167922 G62622677 S21009467 G16637544 W01758551 S45800634 S58398574 G58972071

# Traffic & Street Lights

	Traffic Light	Account #	PSNH Street Address	Actual Physical Location	Meter#
E63	Traffic Lights 1	56533201091	Middle Street	Corner of Middle & Miller, pole facing PHA	S59848333
E64	Traffic Lights 2	56761301092	Court Street	On side of park at corner of Court Street and Atkinson	G96225781
E65	Traffic Lights 3		Peirce Island	North of Boat Launch, Piscataqua Shore	91375075
E66	Traffic Lights 4	56954741013	Woodbury Avenue	NE corner of Woodbury/Commerce Way, by Wendy's	G20171331
E67	Traffic Lights 5	56533201091	Woodbury Avenue	SW corner of Woodbury and Rockingham, School Zone Speed Watch light	G80097641
E68	Traffic Lights 6	56533201091	Woodbury Avenue	East side of bridge over the US1 Bypass, across from Holiday Inn - School Light	S57762419
E69	Traffic Lights 7	56533201091	Woodbury Avenue	SE Corner of Gosling and Woodbury, near Mobil Station	D29621034
E70	Traffic Lights 8	56353641038	Islington Street	Between Summer & Cabot at Park	D58356676
E71	Traffic Lights 9	56533201091	Islington Street	SE Corner of Islington/Cabot, next to residence	G67639977
E72	Traffic Lights 10	56533201091/56044215085	· ·	Across from Graveyard & Next to Plains Field, where Islington begins	S59846092
E73	Traffic Lights 11	56533201091	656 Islington Street	Bartlett/Islington in front of CVS	D24081975
E74	Traffic Lights 12	56371741075	Ranger Way	Near the DOT project site and the beginning of Maynard Park	D87026575
E75	Traffic Lights 13	56287741060	Dovekie Way	NW corner of Portsmouth Avenue and Market Street Extension	S59848324
E76	Traffic Lights 14	56752841031	Fleet Street	Left side of street on a pole, between Congress and Porter Street	S50786131
E77	Traffic Lights 15	56021151055	Porter Street	Behind Condos on Porter Street, in alleyway between Fleet St. & Church St.	G23730426
E78	Traffic Lights 16	56182551044	Livermore Street	On Board in Middle of Park on Livermore & Pleasant	S26622008
E79	Traffic Lights 17	56533201091	Deer Street	SE corner of Deer St and Maplewood	G98069343
E80	Traffic Lights 18	56365011048	State Street	SW corner of Fleet Street and State Street	G57865751
E81	Traffic Lights 19	56435355037	State Street	Pay & Display meter, at corner of Washington Steet & State Street	S64576829
E82	Traffic Lights 20	56533201091	481 State Street	NE corner of State Street and Middle Street	D94316035
E83	Traffic Lights 21	56761301092	South Street	NE corner of South & Miller	G97949683
E84	Traffic Lights 22	56533201091	South Street	NE Corner of South Street & Junkins Avenue	G92462378
E85	Traffic Lights 23	56533201091	South Street	NE corner of Elwyn & South Street	G75406072
E86	Traffic Lights 24	56533201091	South Street	SE corner of Union & South / Edgewood Manor	G29986194
E87	Traffic Lights 25	56533201091		SW corner of Lincoln & Miller	S59843407
E88	<u> </u>		Miller Avenue		S32246933
	Traffic Lights 26 Traffic Lights 27	56533201091	Vaughan Street	Attached to pedestal near Subway on a wall in the parking lot	G33828394
E89		56761301092	Maplewood Avenue	On Bridge over US1 Bypass	
E90 E91	Traffic Lights 28	56761301092	Maplewood Avenue	SE Corner of Maplewood and Cutts, near Hanscom's Truck store	G59529790 W67544945
	Traffic Lights 29	56761301092	Daniel Street	North side of Daniel Street, directly across from Connie Bean	
E92	Traffic Lights 30	56761301092	Daniel Street	SE corner of Congress St and Daniel Street	S22993316
E93	Traffic Lights 31	56761301092	48 Pleasant Street	SE corner of State Street and Pleasant Street	W75954327
E94	Traffic Lights 32	56761301092	Ceres Street	On a pole at the NE Corner of Ceres and Bow, Next to Izzy's	G93235206
E95	Traffic Lights 33	56761301092	500 Market Street	SW corner of Market Street, where Noble's Island condos reside	W56564868
E96	Traffic Lights 34	56761301092	Market Street	Meter is south of island on Market Street leading into downtown, near the Sheraton hotel	S36775252
E97	Traffic Lights 35	56761301092	Kearsarge Way	NW corner of Kearsarge Way and Market Street	S35277624
E98	Traffic Lights 36	56528885098	Granite Street	Wentworth-Alumni Field, Bathroom Station	G50737070
E99	Traffic Lights 37	56533201091/56531625077		NE Corner of Woodbury/Granite in Market Basket parking lot	S59848326
E100	Traffic Lights 38	56533201091	Heritage Avenue	SW corner of Heritage/Lafayette, near Beach Plum Restaurant	S27411794
E101	Traffic Lights 39	56243441029	Greenland Road	NE corner of Greenland & Dodge, Park & Ride off Dodge Avenue	G53370632
E102	Traffic Lights 40	56533201091	Greenland Road	NE corner of Peverly Hill & Middle on the border of Plains Field	S27413204
E103	Traffic Lights 41	56721841054	Peverly Hill Road	NE corner of Peverly Hill and Mirona, near Key Collision	S27414471
E104	Traffic Lights 42	56761301092	Lafayette Road	SE Corner of Andrew Jarvis & Lafayette	G24054196
E105	Traffic Lights 43	56533201091	Lafayette Road	NE corner Lafayette, north of Gulf Station, faces residential, mud & brush pit	W65247181

# Traffic & Street Lights

E106 E107 E108 E109 E110 E111 E112 E113 E114 E115 E116 E117 E118	Traffic Light Traffic Lights 44 Traffic Lights 45 Traffic Lights 46 Traffic Lights 47 Traffic Lights 48 Traffic Lights 49 Traffic Lights 50 Traffic Lights 51 Traffic Lights 51 Traffic Lights 52 Traffic Lights 53 Traffic Lights 54 Traffic Lights 55 Traffic Lights 55 Traffic Lights 55	Account # 56761301092 56761301092 56659801054 56761301092 56944651074 56273751032 56807790001/83219-51006 56807790001 56807790001 56807790001 5609301012 56941401069 56960331015	PSNH Street Address Summit Avenue Andrew Jarvis Drive Andrew Jarvis Drive Essex Avenue Essex Avenue Newcastle Avenue Pease Boulevard Pease Boulevard New Hampshire Avenue New Hampshire Avenue Marcy Street 57 Marcy Street	Actual Physical Location Pole on right side, Blinking Light, Pole 261/1 Out in back, Shed on right side of school Old Snack Shack Corner of Essex Avenue & Islington, on pole next to residence Near historical water tower off of Essex & Islington SE side of Marcy & Humphries, near Lift Station NW side of Pease & International NW side of Pease & International (for light on stop sign near Paddys) NW corner of New Hampshire Ave and Manchester (Exeter) St SW corner of International and New Hampshire (Corporate) At the north side of Prescott Park Attached to a pole in the middle of Prescott Park	Meter # G77013147 G15077720 G17803659 G77199114 D91721676 D94315988 G90774397 G89225860 G99318254 G56963620 G75522832 W01264166 S37466705
	Miscellaneous				
E119 E120 E121 E122 E123 E124 E125 E126 E127 E128	Traffic Light Miscellaneous 1 Miscellaneous 2 Miscellaneous 3 Miscellaneous 4 Miscellaneous 5 Miscellaneous 6 Miscellaneous 7 Miscellaneous 8 Miscellaneous 9 Miscellaneous 10	Account # 56329755003 56512151051 56807790001 56807790001 56761301092 56533201091 56533201091 56533201091 56533201091 56533201091	PSNH Street Address 0 Albacore Way Court St Peirce Island Mechanic St. Lafayette Road Woodbury Avenue Woodbury Avenue Woodbury Avenue Islington/Con Lafayette Road	Actual Physical Location In Atlantic Heights neighborhood, near Albacore Condos Traffic lights right of fire station, outside Northern Side of Bridge Crossing from Portsmouth to Pierce Island In cemetary near Peirce Island Road and Mechanic Street NW corner of Lafayette & Mirona, close to McDonalds parking lot NE Corner of Woodbury and Granite, next to RiteAid parking lot SE corner of Arthur Brady and Woodbury, by Applebees NE corner of Durgin and Woodbury, on incline off BJs parking lot NW corner of Islington/Congress and Middle/Maplewood Intersection NE corner of Lafayette(Middle) and South by park	Meter # D58676591 D87024611 W77559601 G80098175 D82509396 G25827262 G69650628 S21212342 D58130521 G63900474