

Bid 21-17  
 2017 Ford Escape SE SUV  
 November 3, 2016 at 2:30 p.m.

Colonial Ford  
 147 Samoset St.  
 Plymouth, MA 02360  
 P: 978-263-1000  
 F: 978-263-1988  
 Attn: Eric Uliano, Flt. Mngr.  
[ericu@colonialautomotive.com](mailto:ericu@colonialautomotive.com)

Grappone Automotive Grp.  
 530 Rt. 3A  
 Bow, NH 03304  
 P: 603-226-8010  
 F: 603-226-8035  
 Attn: Jeff Harsih, Flt. Mngr.  
[jharsin@grappone.com](mailto:jharsin@grappone.com)

MHQ  
 401 Elm St.  
 Marlborough, MA 01752  
 P: 508-573-2600  
 F: 508-573-2720  
 Attn: John Welch, VP/Business Dvlp.

Irwin Auto Grp.  
 59 Bisson Ave.  
 Laconia, NH 03246  
 P: 603-581-2945  
 F: 603-528-2485  
 Attn: Steve Pouliot, Flt. Mngr.  
[steve.pouliot@Irwinzone.com](mailto:steve.pouliot@Irwinzone.com)

Item#1		Each	Total (3)	Each	Total (3)	Each	Total (3)	Each	Total (3)
2017 Ford Escape SE SUV		\$ 24,287.00	\$ <b>72,861.00</b>	\$ 24,988.00	\$ <b>74,964.00</b>	\$ 24,656.00	\$ <b>73,968.00</b>	\$ 26,327.51	\$ <b>78,982.53</b>
Warranty 5 yr./1000,000		\$ 990.00	\$ 2,970.00	\$ 1,210.00	\$ 3,630.00	\$ 1,750.00	\$ 5,250.00	\$ 895.00	\$ 2,685.00
Extended Service Plan Powertrain Care Protection with Zero deductible									
<b>Grand Total Bid Amount</b>			\$ <b>75,831.00</b>		\$ <b>78,594.00</b>		\$ <b>79,218.00</b>		\$ <b>81,667.53</b>

Delivery: #of days not specified 60-80 days #of days not specified #of days not specified

Notes: Factory Order Notes: \$24,988.00 is price for one Ford Escape with factory warranty only. Notes: Notes: **Exception:** **Excepiton:**

Silver not available on this model Back up sensors require 47B option Key alike not available on this model Key alike not available on this model

**AWARDED**

Copy to: John Bohenko, City Manager  
 Judie Belanger, Finance Director  
 David Mara, Police Chief  
 Karen Senecal, Business Administrator  
 Lori MacGinnis, Purchasing Coordinator